

Code: 9E00306c

M. B. A - III Semester Regular Examinations, January 2012

**PERFORMANCE MANAGEMENT**

(For students admitted in 2010-11 only)

Time: 3 hours

Max Marks: 60

Answer any FIVE questions  
All questions carry equal marks

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- 1 Write about:
  - (a) Performance management system.
  - (b) Human resources management.
  - (c) Psychological contract vs performance.
- 2 How performance management helps in employee skill development?
- 3 Elaborate how monitoring of performance helps in feedback mechanism.
- 4 Elucidate the steps involved in counseling process.
- 5 Sketch the contributions of MBO in performance appraisal.
- 6 Explain the role of potential techniques to appraisals for recognition.
- 7 Discuss the process of building learning organizations.
- 8 Write about:
  - (a) Fringe benefits.
  - (b) Compensation system.
  - (c) Rewards.

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